



INDEPENDENT ADVISORY. INTERNATIONAL PERSPECTIVE.

Where sovereign priorities meet global capital.

Sovereign & Strategic Infrastructure Advisory

We help governments, state-owned enterprises and strategic partners turn development ambitions into structured opportunities, credible capital strategies and practical execution plans.

01 / THE FIRM

An independent advisor at the intersection of strategy and capital.

Capital Consulting Group is an international advisory platform focused on sovereign priorities, strategic infrastructure and cross-border investment. We bring together strategic advice, financial structuring and partnership development to help clients advance complex opportunities.

ONE PLATFORM. THREE CONNECTED PRIORITIES.

Sovereign capital

Align national objectives, public-sector priorities and financing strategy.

Strategic infrastructure

Support the assets and programmes that strengthen connectivity, resilience and growth.

Cross-border investment

Connect investable opportunities with institutional capital and strategic partners.

WHO WE ADVISE

Governments

National and subnational institutions developing investment priorities, financing programmes and PPP frameworks.

State-owned enterprises

Public enterprises and sovereign platforms pursuing expansion, investment and financing objectives.

Project sponsors

Public and private developers advancing infrastructure, industrial assets and strategic investments.

Capital & strategic partners

Institutional investors, development finance institutions, lenders, operators and industry partners.

02 / WHAT WE DO

Integrated advisory across the investment lifecycle.

Strategy, structure, capital and execution - coordinated around the needs of each mandate.

Sovereign Financing

Funding strategy for national priorities and state-owned enterprises, including assessment of debt, equity, concessional and blended-finance pathways.

Infrastructure & Project Finance

Commercial and financial structuring for complex infrastructure and industrial projects, with a focus on bankability and financing readiness.

Public-Private Partnerships

Advice on PPP models, concessions, procurement strategy and allocation of responsibilities and risks between public and private parties.

Foreign Direct Investment

Investment positioning, market entry and partnership strategy to attract suitable foreign investors, operators and strategic capital.

Capital Formation

Identification and engagement of appropriate institutional, sovereign and strategic capital sources, supported by a coherent investor proposition.

Project Development

A structured pathway from early concept through feasibility, commercial preparation, financing strategy and implementation planning.

Transaction Advisory

Commercial, financial and technical workstream coordination, due-diligence support and negotiation preparation through the transaction process.

Government & Strategic Advisory

National development strategy, infrastructure pipeline prioritisation and alignment of institutions, sponsors and strategic partners.

03 / SOVEREIGN & INSTITUTIONAL CAPITAL

A holistic capital architecture.

We help clients identify how different sources of capital can work together around a credible commercial structure and clearly defined national priorities.

CAPITAL SOURCES CONSIDERED WITHIN A MANDATE

Sovereign capital

Public budgets, sovereign funds, SOEs and national investment platforms.

Development finance

Multilateral and bilateral DFIs, ECAs, concessional and blended finance.

Commercial capital

Banks, debt funds, infrastructure funds and private equity.

Strategic investors

Industry partners, operators and long-term institutional investors.

Integrated Capital Solutions

Sustainable Infrastructure & National Development

Economic growth / resilience / connectivity / long-term value

WHAT THIS MEANS FOR CLIENTS

A coherent funding strategy

Clarify which capital sources fit the project stage, risk profile and strategic objectives.

A stronger financing proposition

Prepare a consistent investment narrative, capital structure and evidence base for lender and investor discussions.

Better stakeholder alignment

Coordinate government, sponsor, operator and financing interests around a practical route forward.

04 / STRATEGIC INFRASTRUCTURE

Sector insight for national impact.

Our sector focus supports the infrastructure and productive assets that connect economies, attract investment and enable lasting development.



01 Airports & Aviation

Connectivity, airport capacity and aviation infrastructure.

02 Rail & Transport

Passenger and freight networks, corridors, roads and bridges.

03 Ports & Logistics

Seaports, logistics platforms and integrated trade corridors.

04 Energy & Power

Generation, renewable energy and resilient power infrastructure.

05 Digital Infrastructure

Data centres, connectivity and infrastructure for the AI economy.

06 Real Assets

Urban development, hospitality and economic infrastructure.

07 Water & Environment

Water, wastewater and environmental infrastructure.

08 Industrial & Economic Zones

Industrial platforms and investment zones supporting productive growth.

Sector knowledge connects technical realities with commercial structure and capital strategy.

05 / HOW WE CREATE VALUE

From ambition to a practical route forward.

We bring structure to complex decisions, connect complementary stakeholders and support progress through agreed milestones.

01

Strategy

Define priorities and the investment proposition.

Typical outputs: Mandate objectives, project assessment, stakeholder map and an agreed work plan.

02

Structure

Build a coherent commercial and financing framework.

Typical outputs: Commercial model, capital structure, PPP approach and risk-allocation priorities.

03

Capital

Engage capital sources and strategic counterparties.

Typical outputs: Investment materials, capital-source assessment and coordinated investor or lender engagement.

04

Execution

Coordinate the transaction and implementation pathway.

Typical outputs: Due-diligence workstreams, negotiation preparation and delivery-partner coordination.

05

Financial Close

Support the progression from agreement to implementation.

Typical outputs: Closing workstream coordination, readiness review and early implementation planning.

Each engagement is tailored to the client, project stage and scope of responsibility. Deliverables, milestones and reporting are agreed at the outset.

06 / VALUE FOR CLIENTS & PARTNERS

A partner for complex cross-border opportunities.

We help bridge public-sector objectives, private-sector capabilities and capital requirements through a coordinated advisory approach.

For governments & SOEs

Prioritise investment needs, prepare credible programmes and engage partners around national development goals.

For sponsors & developers

Strengthen project readiness, sharpen the commercial proposition and identify appropriate financing pathways.

For investors & lenders

Access a more clearly structured opportunity, with coordinated information and stakeholder engagement.

For operators & delivery partners

Align market-entry objectives, commercial roles and execution requirements within a wider project strategy.

THE CBIC ECOSYSTEM

Relationships that support opportunity.

The Cross-Border Investment Club (CBIC) provides a trusted environment for sovereign, institutional and strategic participants to exchange perspectives, build relationships and explore cross-border opportunities. It complements the advisory platform through international connectivity and convening.

thebic.com

OUR WORKING PRINCIPLES

Discretion in sensitive mandates. Clarity in advice and responsibilities.
Alignment among stakeholders. Execution focus throughout the process.



CAPITAL CONSULTING GROUP



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